



PLEASE JOIN US FOR THE  
**HARVARD CLUB IN CONCORD**  
 Annual Meeting and Dinner Presentation  
 June 13, 2019 · Middlesex School  
 1400 Lowell Road · Concord, MA 01742

**NEGOTIATING THE NONNEGOTIABLE:**  
 Powerful Tools for Dealing with Conflict at Work,  
 at Home, and in the World Around Us

By *Daniel L. Shapiro*



Daniel L. Shapiro, Ph.D., is founder and director of the Harvard International Negotiation Program, affiliate faculty at the Program on Negotiation at Harvard Law School, and associate professor in Psychology at Harvard Medical School. From advising leaders of war-torn countries to working with senior business executives and families in crisis, he has helped countless organizations and individuals address the problems that divide us. Drawing on these experiences and his years of research at Harvard, he has developed a wealth of powerful approaches to amplify influence and leadership in business, in government, and in life.

Dr. Shapiro has launched successful conflict resolution initiatives in the Middle East, Europe, and East Asia, and for three years chaired the World Economic Forum's Global Agenda Council on Conflict Resolution. Through non-profit funding, he developed a conflict management program that now has reached more than one million people across more than twenty countries. He has published extensively in the field of conflict resolution, and is coauthor of the negotiation classic *Beyond Reason: Using Emotions as You Negotiate* and author of the new book *Negotiating the Nonnegotiable*. Dr. Shapiro has contributed to *The New York Times*, *The Boston Globe*, *Time Magazine*, and other popular publications, and is the recipient of numerous awards, including the American Psychological Association's Early Career Award and the Cloke-Millen Peacemaker of the Year award.

The Annual Dinner will be held at the Middlesex School in Concord on Thursday, June 13th. Beverages and appetizers will be offered at 6:30 pm, followed by a delicious buffet at 7:15 pm. Dinner is \$60 / per person. Students \$25.

To help us plan for the evening, please RSVP by June 1st to Robin Tapper by mailing the dinner reservation/membership form, or online at [www.harvardclubconcord.org](http://www.harvardclubconcord.org).

**HIGHLIGHTS OF THE YEAR**

This year's events included another successful Harvard Global Networking Night in January at Bullfinch's in Sudbury, a Harvard/Yale "The Game" viewing party at Rapsallion in Concord (a lot of fun!), a delightful visit to Cambridge to hear Harvard's premier jazz *a cappella* group Din & Tonics, and support for Project Bread through Boston's Walk for Hunger. In May we look forward to attending the Concord Orchestra Pops Concert, our ice cream social welcoming newly admitted local students and their families to the Harvard community, and another beer-brewing session at Barleycorn's in Natick. Our Club continues to be involved with the Summer Community Fellowship Program and we are proud of our role in providing alumni interviews to students who apply to the College from our area.



*Last year's annual dinner with speaker Dr. David Foster, Director of the Harvard Forest*

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**TEN TOWNS SERVED:**

- |          |           |
|----------|-----------|
| Acton    | Littleton |
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| Carlisle | Stow      |
| Concord  | Sudbury   |
| Lincoln  | Wayland   |

As always, we value your participation, suggestions and feedback.

## SCHOOLS AND SCHOLARSHIPS COMMITTEE REPORT:

By Gabrielle Savage Dockterman, V.P. for Schools & Scholarships



For the fifth year in a row, a record-high number applied to Harvard College. Of the 43,330 applicants, Harvard admitted 1,950 students to the class of 2023, including 6 veterans of the United States Armed Forces and 41 students who expressed interest in ROTC. (In recent years, Admissions has increased recruiting efforts for those who have served in the U.S. military.)

Admitted students hail from every state and from 89 countries. The gender split is 50-50, similar to the applicant pool. Reflecting this generation's growing commitment to civic engagement, 650 admitted students are

considering community service as an extracurricular pursuit.

Asian-American admits increased to 25.4%, the first time a non-white racial group has exceeded one-quarter of the class. This comes amid an ongoing lawsuit brought against Harvard by anti-affirmative action advocacy group Students for Fair Admissions that alleges the College's admissions policies unlawfully discriminate against

Asian-Americans. William R. Fitzsimmons '67, Dean of Admissions and Financial Aid, said the increase in Asian-American admits is "the normal course of events." Asian-American applications increased as well (up 5.1%), and "... that's something we would expect literally over the next generation," Fitzsimmons added. He also said the scrutiny that personal ratings have received lately did not affect admissions results. "The fundamental principles of how we evaluate applications has not changed for a very long time, and did not change this year," he said.

Locally, our applicants again fared well. Our schools had 19 students accepted, including 15 admitted in the early round. In my 11 years of assigning alumni interviews, this was the most yet admitted from our area.

**On the scholarship front,** we again participated in the Summer Community Service Fellowship (SCSF) Program, administered jointly by HAA and the Center for Public Interest Careers at Harvard College, to offer funding to enable current Harvard students to work on what would have been an unpaid summer internship for a non-profit public service organization. We had a number of excellent applications, making the decision really difficult!



Our winner this year is sophomore **Sage Nye '21** (left) of Weston and Mather House, a 2017 graduate of Middlesex School. Sage will be the intern this summer for Year Up, a nation-wide non-profit based in Boston founded by Gerald Chertavian, a member of the Board of Advisors for Harvard Business School's Social Enterprise Initiative. Year Up's mission is to close the Opportunity Divide by providing urban young adults ages 18-24 with the skills, experience, and support that will empower them to reach their potential through

professional careers and higher education.

Year Up uses a "High Support, High Expectation" model with mentors being very involved as students apply what they have learned in a real-world internship. Sage will work as facilitator of communication between the mentors and mentees, and also seek to build Year Up's internship offerings by reaching out to other companies in the Boston area. In addition, Sage plans to undertake a project of her own: to extend Year Up's outreach recruiting to find students in additional ways. In her words, "I have been very involved in the homeless shelters on campus at Harvard University (I am currently a supervisor at the Harvard Square Homeless Shelter), and I would love to be able to give the opportunity to join the Year Up program to some of the youth guests we receive at Y2Y."

A student-run overnight shelter, Y2Y Harvard Square employs a youth-to-youth model to create a safe and affirming environment for young adults experiencing homelessness. Y2Y provides opportunities for both guests and volunteers to become the next generation's leading advocates for youth-driven solutions to homelessness.

We are fortunate to be able to help Sage with these worthy endeavors. *Many thanks to our members who included donations for scholarships with your membership renewals. You made this summer fellowship possible!*

## Students from our region offered admission to the Class of 2023 include:

### Acton-Boxborough Regional High School:

Nithyani Anandakugan, Sarika Chawla, Allen Wang

### Bedford High School:

Christopher (Chris) Wirth

### Concord Academy:

Gabriella Kennealy  
Kevin (John) Berkay, Kayla Edwards, Steve Li, Phoebe Meyerson

### Concord-Carlisle Regional High School:

Margaret Hylton

### Lincoln-Sudbury Regional High School:

Andrew Danoff,  
Jeremiah DeGreeff, Diego Flores, Audrey Ory

### Middlesex School:

Charles Neuhauser

### Wayland High School:

Clarissa Briasco-Stewart, Rachel Chau, Matthew Karle, Nathan Zhao

*Many thanks to all 45 alumni interviewers who helped shape the Harvard Class of 2023!*

*If anyone would like to become an interviewer, or resume interviewing after a hiatus, please email [gabrielle\\_savage\\_ab83@post.harvard.edu](mailto:gabrielle_savage_ab83@post.harvard.edu). Interviewers must have graduated from Radcliffe or Harvard College, or hold a degree from one of Harvard's graduate schools.*

Harvard Class of 2023 ADMISSION RATES		
	TOTAL	HCC
Early Action	13.4%	39.5%
Regular Decision	2.34%	3.7%
OVERALL	4.5%	15.5%

## 2019 ADMISSION STATISTICS BY HIGH SCHOOL

	ADMIT	WAIT LIST	REJECT /WD	APPLIED
ABRHS	3	4	16	23
Bedford	1	0	7	8
CA	1	1	7	9
CCHS	4	5	14	23
LSRHS	1	7	12	20
Littleton	0	1	2	3
Maynard	1	0	0	1
Middlesex	4	3	10	17
Wayland	4	6	6	16
OTHER*	0	0	3	3
<b>Total HCC</b>	<b>19</b>	<b>27</b>	<b>77</b>	<b>123</b>

\* OTHER column includes 3 schools that each had 1 application that was rejected: Hudson High School, Corwin-Russell School at Broccoli Hall, and The Victor School

